

**Vermilion County Retail Sales Comparison
2017 - 2022**

		2017	2018	2019	2020	2021	2022
General Merchandise	1st Qtr.	\$315,476.02	\$345,917.30	\$328,535.74	\$338,442.68	\$348,811.91	\$354,497.07
	2nd Qtr.	\$337,409.66	\$348,449.75	\$358,121.36	\$369,620.51	\$352,044.02	\$399,015.30
	3rd Qtr.	\$324,572.68	\$339,338.94	\$358,821.98	\$334,372.04	\$350,507.70	\$402,671.37
	4th Qtr.	\$392,026.85	\$393,303.59	\$399,275.84	\$390,838.69	\$420,866.76	\$450,349.03
	Total	\$1,369,485.21	\$1,427,009.58	\$1,444,754.92	\$1,433,273.92	\$1,472,230.39	\$1,606,532.77
Food	1st Qtr.	\$267,199.04	\$262,641.44	\$273,925.00	\$288,095.87	\$280,085.65	\$315,066.19
	2nd Qtr.	\$273,976.84	\$283,415.99	\$296,430.73	\$296,064.88	\$293,079.38	\$335,700.56
	3rd Qtr.	\$289,734.69	\$270,802.21	\$284,339.85	\$281,893.20	\$294,989.84	\$321,683.48
	4th Qtr.	\$285,319.49	\$279,010.32	\$288,758.24	\$290,234.10	\$319,746.83	\$332,327.66
	Total	\$1,116,230.06	\$1,095,869.96	\$1,143,453.82	\$1,156,288.05	\$1,187,901.70	\$1,304,777.89
Drinking and Eating	1st Qtr.	\$202,379.08	\$209,132.00	\$206,138.21	\$202,244.53	\$224,062.10	\$227,407.47
	2nd Qtr.	\$218,668.60	\$221,004.45	\$225,094.39	\$199,341.68	\$254,192.92	\$253,976.67
	3rd Qtr.	\$212,469.12	\$215,493.30	\$222,061.15	\$223,091.00	\$244,707.31	\$254,026.77
	4th Qtr.	\$207,386.52	\$209,919.75	\$213,094.00	\$207,937.45	\$241,340.19	\$250,516.34
	Total	\$840,903.32	\$855,549.50	\$866,387.75	\$832,614.66	\$964,302.52	\$985,927.25
Apparel	1st Qtr.	\$19,635.78	\$21,265.66	\$21,845.09	\$16,345.55	\$31,772.10	\$26,033.80
	2nd Qtr.	\$21,191.68	\$19,835.81	\$21,897.45	\$10,387.12	\$33,772.06	\$24,389.43
	3rd Qtr.	\$19,444.31	\$21,044.46	\$21,556.31	\$21,264.26	\$29,863.26	\$24,673.14
	4th Qtr.	\$26,253.00	\$27,298.38	\$29,931.59	\$31,064.16	\$36,056.16	\$33,600.52
	Total	\$86,524.77	\$89,444.31	\$95,230.44	\$79,061.09	\$131,463.58	\$108,696.89
Furniture, Household & Radio	1st Qtr.	\$35,463.13	\$31,258.54	\$27,248.06	\$24,407.36	\$31,755.20	\$29,357.30
	2nd Qtr.	\$29,524.99	\$27,706.99	\$26,298.61	\$28,761.88	\$31,502.01	\$30,735.62
	3rd Qtr.	\$31,684.05	\$25,543.08	\$33,270.12	\$28,013.10	\$30,563.36	\$26,861.01
	4th Qtr.	\$34,907.32	\$33,581.86	\$26,982.69	\$29,895.56	\$33,917.89	\$29,479.14
	Total	\$131,579.49	\$118,090.47	\$113,799.48	\$111,077.90	\$127,738.46	\$116,433.07

**Vermilion County Retail Sales Comparison
2017 - 2022**

		2017	2018	2019	2020	2021	2022
Lumber and Building Hardware	1st Qtr.	\$148,283.78	\$139,647.49	\$112,961.85	\$134,259.25	\$249,551.83	\$251,354.42
	2nd Qtr.	\$211,417.50	\$214,072.62	\$182,841.35	\$275,817.28	\$321,605.21	\$319,295.26
	3rd Qtr.	\$186,628.42	\$169,836.69	\$210,271.71	\$253,323.17	\$289,679.92	\$278,656.48
	4th Qtr.	\$176,361.20	\$143,020.70	\$163,961.80	\$249,204.39	\$284,746.01	\$261,959.15
	Total	\$722,690.90	\$666,577.50	\$670,036.71	\$912,604.09	\$1,145,582.97	\$1,111,265.31
Automotive and Filling Stations	1st Qtr.	\$458,814.19	\$490,138.49	\$474,650.27	\$419,715.86	\$550,764.81	\$538,512.01
	2nd Qtr.	\$474,276.32	\$564,612.92	\$567,828.23	\$456,913.00	\$629,802.01	\$632,414.59
	3rd Qtr.	\$518,694.23	\$547,804.48	\$517,005.90	\$532,078.25	\$574,772.03	\$574,621.83
	4th Qtr.	\$475,996.88	\$494,571.80	\$499,617.62	\$466,481.36	\$577,126.08	\$516,440.47
	Total	\$1,927,781.62	\$2,097,127.69	\$2,059,102.02	\$1,875,188.47	\$2,332,464.93	\$2,261,988.90
Drugs and Misc Retail	1st Qtr.	\$213,849.60	\$240,059.70	\$254,903.86	\$274,396.06	\$399,451.17	\$377,321.67
	2nd Qtr.	\$215,807.55	\$222,826.76	\$287,058.68	\$273,156.42	\$529,176.65	\$404,078.37
	3rd Qtr.	\$208,886.90	\$231,693.63	\$270,895.86	\$283,755.13	\$395,024.78	\$394,675.54
	4th Qtr.	\$223,527.76	\$280,154.94	\$288,999.81	\$285,246.87	\$423,704.93	\$444,080.07
	Total	\$862,071.81	\$974,735.03	\$1,101,858.21	\$1,116,554.48	\$1,747,357.53	\$1,620,155.65
Agriculture and All Others	1st Qtr.	\$116,669.00	\$125,584.45	\$127,710.69	\$170,929.46	\$182,672.65	\$213,795.23
	2nd Qtr.	\$135,357.12	\$149,556.85	\$169,540.58	\$156,453.33	\$233,550.96	\$272,651.37
	3rd Qtr.	\$125,961.34	\$139,744.47	\$155,232.99	\$167,258.04	\$211,647.08	\$245,962.56
	4th Qtr.	\$129,186.99	\$150,509.66	\$144,161.17	\$167,521.44	\$211,352.45	\$228,107.11
	Total	\$507,174.45	\$565,395.43	\$596,645.43	\$662,162.27	\$839,223.14	\$960,516.27
Manufacturing	1st Qtr.	\$38,327.40	\$11,945.97	\$27,213.45	\$38,035.10	\$35,637.28	\$37,333.75
	2nd Qtr.	\$44,094.50	\$28,366.11	\$35,496.26	\$33,054.97	\$44,942.68	\$62,718.78
	3rd Qtr.	\$36,387.46	\$34,507.17	\$40,323.83	\$37,448.29	\$61,013.45	\$77,604.56
	4th Qtr.	\$41,098.50	\$41,378.02	\$59,674.84	\$36,125.98	\$35,305.24	\$45,162.67
	Total	\$159,907.86	\$116,197.27	\$162,708.38	\$144,664.34	\$176,898.65	\$222,819.76

**Vermilion County Retail Sales Comparison
2017 - 2022**

		2017	2018	2019	2020	2021	2022
Total Vermilion County	1st Qtr.	\$1,816,097.02	\$1,877,591.04	\$1,855,132.22	\$1,906,871.72	\$2,334,564.61	\$2,370,678.91
	2nd Qtr.	\$1,961,724.76	\$2,079,848.25	\$2,170,607.64	\$2,099,571.07	\$2,723,667.90	\$2,734,975.95
	3rd Qtr.	\$1,954,463.20	\$1,995,808.43	\$2,113,779.70	\$2,162,496.48	\$2,482,768.73	\$2,601,436.74
	4th Qtr.	\$1,992,064.51	\$2,052,749.02	\$2,114,457.60	\$2,154,550.00	\$2,584,162.54	\$2,592,022.16
	Total	\$7,724,349.49	\$8,005,996.74	\$8,253,977.16	\$8,323,489.27	\$10,125,163.78	\$10,299,113.76
Total State of Illinois	1st Qtr.	\$401,971,919.19	\$419,830,071.04	\$411,744,448.69	\$402,125,656.72	\$474,504,999.65	\$518,014,638.76
	2nd Qtr.	\$451,930,644.88	\$471,895,974.64	\$481,860,293.38	\$404,975,785.48	\$579,700,635.93	\$609,103,608.21
	3rd Qtr.	\$453,042,538.05	\$467,732,644.46	\$478,613,928.88	\$468,592,218.65	\$564,345,825.49	\$596,830,480.94
	4th Qtr.	\$471,689,295.48	\$482,076,976.43	\$497,392,481.53	\$468,842,671.64	\$589,571,191.84	\$619,908,971.97
	Total	\$1,778,634,397.60	\$1,841,535,666.57	\$1,869,611,152.48	\$1,744,536,332.49	\$2,208,122,652.91	\$2,343,857,699.88
**Municipal Tax							
This amount is the 1% municipal share of the 6.25% statewide rate on general merchandise (equivalent to 16% of tax collections) and 100% of the tax collections of the 1% rate on qualifying food, drugs, and medical appliances for taxable sales made within the corporate limits of the municipality. This amount is returned to the municipality where the sale was made.							
***Unusually high or low numbers are likely a product of audits conducted by the IDOR covering the previous 3 - 3 1/2 years.							

**Danville Retail Sales Comparison
2017 - 2022**

		2017	2018	2019	2020	2021	2022
General Merchandise	1st Qtr.	\$309,662.85	\$340,306.50	\$321,224.75	\$329,754.30	\$339,813.47	\$346,521.64
	2nd Qtr.	\$330,448.87	\$340,017.60	\$350,011.98	\$359,513.43	\$343,061.14	\$390,152.74
	3rd Qtr.	\$319,176.02	\$331,845.39	\$350,991.18	\$325,313.20	\$342,123.84	\$394,421.34
	4th Qtr.	\$386,238.15	\$386,985.14	\$390,003.13	\$380,789.91	\$411,018.86	\$441,358.47
	Total	\$1,345,525.89	\$1,399,154.63	\$1,412,231.04	\$1,395,370.84	\$1,436,017.31	\$1,572,454.19
Food	1st Qtr.	\$155,573.94	\$150,349.57	\$141,236.97	\$145,488.31	\$145,014.21	\$152,255.56
	2nd Qtr.	\$158,222.28	\$153,469.89	\$151,367.56	\$146,021.24	\$143,253.46	\$161,959.94
	3rd Qtr.	\$166,678.48	\$142,743.72	\$141,508.44	\$139,791.79	\$139,319.61	\$149,289.81
	4th Qtr.	\$160,755.58	\$146,819.30	\$142,550.17	\$146,178.96	\$155,804.92	\$146,333.96
	Total	\$641,230.28	\$593,382.48	\$576,663.14	\$577,480.30	\$583,392.20	\$609,839.27
Drinking and Eating	1st Qtr.	\$153,005.60	\$156,703.92	\$153,870.28	\$152,075.69	\$162,144.29	\$165,795.58
	2nd Qtr.	\$158,759.45	\$160,949.94	\$162,348.55	\$140,632.46	\$182,099.32	\$180,718.04
	3rd Qtr.	\$153,215.75	\$157,041.72	\$158,540.36	\$157,276.66	\$175,986.43	\$180,047.59
	4th Qtr.	\$153,249.50	\$154,720.68	\$155,916.89	\$150,577.01	\$175,165.40	\$181,835.11
	Total	\$618,230.30	\$629,416.26	\$630,676.08	\$600,561.82	\$695,395.44	\$708,396.32
Apparel	1st Qtr.	\$19,560.24	\$21,039.94	\$21,633.47	\$16,136.00	\$28,752.28	\$21,569.11
	2nd Qtr.	\$21,041.98	\$19,619.38	\$21,761.42	\$10,296.85	\$28,450.10	\$22,485.33
	3rd Qtr.	\$19,177.66	\$20,920.74	\$21,327.19	\$21,116.08	\$27,574.43	\$21,643.40
	4th Qtr.	\$25,903.79	\$27,177.82	\$29,593.83	\$30,764.25	\$33,410.38	\$30,656.55
	Total	\$85,683.67	\$88,757.88	\$94,315.91	\$78,313.18	\$118,187.19	\$96,354.39
Furniture, Household & Radio	1st Qtr.	\$29,522.96	\$25,627.70	\$23,235.47	\$19,517.52	\$25,381.55	\$22,203.63
	2nd Qtr.	\$24,204.19	\$22,364.05	\$21,171.31	\$22,521.44	\$25,141.19	\$24,439.84
	3rd Qtr.	\$25,977.30	\$18,698.56	\$28,348.41	\$22,356.19	\$24,226.21	\$21,024.99
	4th Qtr.	\$28,161.24	\$29,436.86	\$21,759.56	\$24,450.02	\$26,715.32	\$24,027.39
	Total	\$107,865.69	\$96,127.17	\$94,514.75	\$88,845.17	\$101,464.27	\$91,695.85

**Danville Retail Sales Comparison
2017 - 2022**

		2017	2018	2019	2020	2021	2022
Lumber and Building Hardware	1st Qtr.	\$125,334.00	\$115,986.54	\$106,221.31	\$124,350.13	\$238,523.44	\$238,912.46
	2nd Qtr.	\$173,666.22	\$170,901.92	\$164,754.86	\$255,530.42	\$300,752.25	\$303,706.56
	3rd Qtr.	\$155,958.98	\$148,260.50	\$185,051.28	\$235,744.63	\$271,530.56	\$259,429.28
	4th Qtr.	\$143,426.56	\$126,620.05	\$146,193.25	\$231,290.37	\$267,299.49	\$245,224.30
	Total	\$598,385.76	\$561,769.01	\$602,220.70	\$846,915.55	\$1,078,105.74	\$1,047,272.60
Automotive and Filling Stations	1st Qtr.	\$202,874.56	\$200,192.01	\$198,311.07	\$168,913.06	\$227,816.13	\$214,390.73
	2nd Qtr.	\$200,327.72	\$238,209.77	\$240,610.74	\$199,335.74	\$248,585.30	\$265,527.56
	3rd Qtr.	\$217,046.24	\$241,327.03	\$211,100.28	\$218,504.73	\$228,976.75	\$221,129.95
	4th Qtr.	\$189,108.82	\$212,341.10	\$205,608.97	\$189,406.16	\$237,966.76	\$220,597.34
	Total	\$809,357.34	\$892,069.91	\$855,631.06	\$776,159.69	\$943,344.94	\$921,645.58
Drug and Other Retail	1st Qtr.	\$173,901.99	\$192,099.65	\$184,290.02	\$201,894.05	\$268,930.64	\$252,432.32
	2nd Qtr.	\$170,052.35	\$171,388.50	\$201,052.02	\$194,767.26	\$342,439.10	\$267,427.33
	3rd Qtr.	\$166,979.36	\$176,684.69	\$193,961.39	\$204,541.81	\$265,679.15	\$260,356.51
	4th Qtr.	\$171,477.52	\$203,935.58	\$208,162.00	\$211,349.46	\$282,073.35	\$289,312.14
	Total	\$682,411.22	\$744,108.42	\$787,465.43	\$812,552.58	\$1,159,122.24	\$1,069,528.30
Agriculture and All Others	1st Qtr.	\$101,882.65	\$110,117.90	\$111,565.96	\$111,316.54	\$138,514.41	\$156,285.44
	2nd Qtr.	\$119,926.15	\$133,593.10	\$147,226.58	\$125,487.28	\$183,396.52	\$191,554.37
	3rd Qtr.	\$108,347.39	\$119,683.35	\$132,683.28	\$127,083.91	\$154,890.86	\$177,958.66
	4th Qtr.	\$115,721.42	\$127,805.46	\$119,162.52	\$127,512.60	\$154,096.69	\$167,767.25
	Total	\$445,877.61	\$491,199.81	\$510,638.34	\$491,400.33	\$630,898.48	\$693,565.72
Manufacturing	1st Qtr.	\$32,092.59	\$9,048.39	\$22,769.15	\$30,980.42	\$28,047.10	\$29,263.68
	2nd Qtr.	\$33,322.23	\$19,950.34	\$28,314.48	\$25,271.37	\$32,804.27	\$51,411.58
	3rd Qtr.	\$26,129.96	\$25,736.29	\$27,955.39	\$25,216.35	\$49,493.81	\$62,790.35
	4th Qtr.	\$31,967.79	\$34,796.83	\$49,216.72	\$26,816.76	\$23,028.86	\$33,408.03
	Total	\$123,512.57	\$89,531.85	\$128,255.74	\$108,284.90	\$133,374.04	\$176,873.64

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		2017	2018	2019	2020	2021	2022
Total Danville	1st Qtr.	\$1,303,411.38	\$1,321,472.12	\$1,284,358.45	\$1,300,426.02	\$1,602,937.52	\$1,599,630.15
	2nd Qtr.	\$1,389,971.44	\$1,430,464.49	\$1,488,619.50	\$1,479,377.49	\$1,829,982.65	\$1,859,383.29
	3rd Qtr.	\$1,358,687.14	\$1,382,941.99	\$1,451,467.20	\$1,476,945.35	\$1,679,801.65	\$1,748,091.88
	4th Qtr.	\$1,406,010.37	\$1,450,638.82	\$1,468,167.04	\$1,519,135.50	\$1,766,580.03	\$1,760,520.54
	Total	\$5,458,080.33	\$5,585,517.42	\$5,692,612.19	\$5,775,884.36	\$6,879,301.85	\$6,967,625.86
		2017	2018	2019	2020	2021	2022
Total Vermilion County	1st Qtr.	\$1,816,097.02	\$1,877,591.04	\$1,855,132.22	\$1,906,871.72	\$2,334,564.61	\$2,370,678.91
	2nd Qtr.	\$1,961,724.76	\$2,079,848.25	\$2,170,607.64	\$2,099,571.07	\$2,723,667.90	\$2,734,975.95
	3rd Qtr.	\$1,954,463.20	\$1,995,808.43	\$2,113,779.70	\$2,162,496.48	\$2,482,768.73	\$2,601,436.74
	4th Qtr.	\$1,992,064.51	\$2,052,749.02	\$2,114,457.60	\$2,154,550.00	\$2,584,162.54	\$2,592,022.16
	Total	\$7,724,349.49	\$8,005,996.74	\$8,253,977.16	\$8,323,489.27	\$10,125,163.78	\$10,299,113.76
**Municipal Tax							
This amount is the 1% municipal share of the 6.25% statewide rate on general merchandise (equivalent to 16% of tax collections) and 100% of the tax collections of the 1% rate on qualifying food, drugs, and medical appliances for taxable sales made within the corporate limits of the municipality. This amount is returned to the municipality where the sale was made.							
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KOB (kind of business) Report 1992 - 2nd Qu. 1997; IRS switched to SIC (standard industrial code) reporting starting 3rd Quarter 1997