

# INSIDE

APRIL 2021

## Vermilion County

**Heartland Properties**  
Develops and  
Manages a Growing  
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*Mark Eighner, Business Manager  
Hoopeston Area Community Unit School District 11  
Hoopeston, IL*



**For more information contact  
your dedicated Vermilion  
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**Carolyn Johnson**

**Senior Energy Consultant, CEP, EMP**

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**[cjohnson@appienergy.com](mailto:cjohnson@appienergy.com)**

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# HEARTLAND PROPERTIES GROUP

## Welcomes our Newest Commercial Tenants



Plaza 31 (3140 N. Vermilion)



Heartland Plaza (425 N Gilbert)

**TOM HIGHTOWER**  
**PROFESSIONAL DETAILING**

Hightower Center (411 N. Vermilion)



Heartland Plaza (425 N Gilbert)

Leasing Office



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# INSIDE

Vermilion County

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Vermilion Advantage, through membership value, provides strategic leadership on critical business issues - leading economic & workforce development, anticipating and responding to members' needs, addressing quality of life issues and providing a network of information & business contacts – advocating the pursuit of opportunities to strengthen the local economy and business environment.

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Visit [vermilionadvantage.com](http://vermilionadvantage.com) and click here for exciting career opportunities throughout Vermilion County

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Vermilion Advantage, through membership value, provides strategic leadership on critical business issues - leading economic & workforce development, anticipating and responding to members' needs, addressing quality of life issues and providing a network of information & business contacts - advocating the pursuit of opportunities to strengthen the local economy and business environment.

**Why Spend Locally?**

**What's Happening?**  
Friday, May 22, 2015

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## MEMBER PROFILES



# Hubner Industries Serving Retail Seed Customers

Hubner Industries is a contract seed production company. They provide custom conditioning, repackaging, RIB blending to improve seed viability, over-treating, and warehousing. They employ 58 people at their locations in Muncie Illinois and West Lebanon Indiana. They have been operating the West Lebanon location for 48 years and acquired the Muncie location in 2020.

“We pride ourselves on working one-on-one with our customers to provide them with the service they need,” says Josh Kingery, Location Manager. “We do whatever it takes to give our customers the best quality and experience possible.”

In the last 10 years, the company continued to add and develop technology to better serve customers. They have also

reinvested in their facilities to capitalize on business growth opportunities.

People may be surprised to learn Hubner Industries is primarily not a farming operation. “We do have a farming operation, but our main operations are our production facilities,” says Fraustina Zimmerman, Human Resources Manager. “Our employees have the benefit of working a variety of jobs depending on the time of the year. Every season is unique and challenging in their own ways.”

2020 saw the company banding together to help each other and work through the new COVID guidelines. “We are a family environment and it showed during this past year of unusual circumstances,” they say. “We persevered. Together we are better.”

The company believes in community involvement. They currently sponsor the Vermilion County Fair. They are also hoping to get involved with the Vermilion County FFA and 4-H programs, along with the Danville Area Community College ag program to explore internship possibilities.

Hubner Industries is looking forward to networking through their membership in Vermilion Advantage and finding new ways to attract employee talent. “During our acquisition process, the local vendors were wonderful to work with to get everything transitioned over to our company,” they say.

To learn more about Hubner Industries visit [www.hubnerindustries.com](http://www.hubnerindustries.com) or on Facebook @HubnerIndustriesLLC.

# Heartland Properties Develops and Manages a Growing Number of Vermilion County Locations



Heartland team l-r: Helena Eskew, Teri Gaffney, Gayle Brandon, Kathy Elkin, Rick Elkin, Audrey Randle, Rachelle Miller

Heartland Properties Group is one of the area’s most valuable, longstanding community partners. For over 40 years, Heartland has invested in high-quality developments in Danville serving over 400 residential and 20 commercial tenants.

Richard (Rick) and Katherine (Kathy) Elkin, both Central IL natives, are majority owners, but Heartland is a three generation company with Kathy’s parents and the Elkin’s children involved as well.

Heartland owns and manages its portfolio of properties, employs ten people and uses over thirty local contractors. “Our strategy is, we purchase, re-develop, and manage our assets for the long term,” says Rick. “Most Danville properties are ’60s and ’70s vintage and require a significant investment to update for today’s tenants and building codes. But we are long-term holders and it is the right thing to do.”

When the Elkins moved away from Danville in 1981, they founded Heartland to rent their first house. Soon after, they set a goal to buy a house a year with the help of Kathy’s parents. “For about 30 years we would drive to Danville on Friday nights and return on Sunday nights or early on Monday mornings just in time to return to our corporate day jobs,” says Rick. The Elkins moved back to Danville in December of 2013 to focus on property development full time.

**Among Heartland’s most visible properties are:**

**Plaza 31** – With the increased need for private offices away from home, Heartland has created a number of private offices. “We have seen a shift in the needs of our commercial tenants, due to the pandemic,” says Rick. Amenities include full ADA compliance, elevator, common conference room, Internet, shared utilities, upscale restrooms, common kitchen area, and ample parking.

**Sunset Cove Apartments** – After a four-year project, nearly all units received upgrades many with new kitchens, bathrooms,

appliances and mechanicals. Each of the seven buildings received new roofs, windows, stairs, railings, interior/exterior lighting, entry doors and step-free access to all first floor unit for tenants with mobility challenges. “It has been a big project with completion insight. Even with all of the work being performed, we never fell below 80% occupancy," said Rick. "I am really proud of what we have been able to accomplish here."

**Heartland Plaza** – 425–433 N Gilbert have high traffic counts, ample parking, central city location, new roofs, refreshed lobby, ADA accessibility and coming soon, a fresh new courtyard. “If you’re looking for office or retail space on Route 1, close to the expanding medical district and Interstate 74, we may have just what you are looking for,” says Rick.

The Elkins credit their team for the success, including designs from E.A. Architects, financial backing from Iroquois Federal and First Financial Bank, loyal and tireless contractors and employees, and outside supporters like Vermilion Advantage. Heartland’s support for area institutions has grown over the years with the company, including Arts in the Park, Vermilion Advantage, Danville Area Community College, Danville Public School Foundation, Danville Rescue Mission, OSF Foundation,

Danville Symphony Orchestra, and United Way to name a few. “During the pandemic, United Way identified affected tenants and found donors to help every one of them. If not, we would have seen a lot more housing distress in our community,” Rick adds.

“As investors in the community, we have the responsibility to update and manage our properties to endure for the next generation,” he says. “We owe it to the community to be good partners and create and maintain long-lasting assets.”

To learn more, visit [www.heartlandpropertiesinc.net](http://www.heartlandpropertiesinc.net), [www.sunsetcoveapartments.com](http://www.sunsetcoveapartments.com), or call (217) 442-3266

The office is located at: 715 West Fairchild St., Danville, IL 61832, office hours are Monday through Friday 8 -5, and Saturdays 9-Noon.

**Some recent Heartland developments:**

- Plaza 31 - Commercial Property at 3140 N Vermilion
- Sunset Cove Apartments - 116 Unit apartment complex at 2200 N Vermilion
- 425 N Gilbert - Commercial Property (1 available unit remaining)
- 433 N Gilbert - Commercial property with plans under development
- 810 Sherman - 17 Unit apartment building under renovation
- Ambassador Apartments - 16 Unit building at 1618 N Vermilion with updates underway
- 803-815 1/2 Oak St – 14 Unit apartment building under renovation
- 15 Ridgeview - Commercial Property for local investment firm
- 411 North Vermilion - (Home of Tom Hightower Detail) - Commercial property with plans under development





## Arconic – Danville Making its Mark Across the US



Kristy Nevitt – Human Resources

Jesus Lira – Plant Manager

Almost every vehicle manufactured in the United States has a connection to Vermilion County. The common link is the material produced by Arconic-Danville.

Arconic, formerly known as Alcoa, is a leading provider of aluminum sheet, plate, and extrusions, as well as innovative architectural products, that advance the automotive, aerospace, commercial transportation, industrial, and building and construction markets. The company employs 55 people locally.

Arconic has been in Danville since 1997. “We are diversified,” explains Kristy Nevitt, Human Resources. “Locally we are focused

on automotive but worldwide we have aerospace, forging, extrusion, and a wide variety of industrial applications.”

In the last 10 years, Arconic has undergone several changes including a move to lean manufacturing. This process is designed to reduce waste in a manufacturing system without sacrificing productivity. The company also found new ways to expand its production capacity.

Nevitt says the pandemic meant the staff “has adapted to different situations and has shown so much compassion toward each other and flexibility to meet the needs of our business. It taught us we are strong and can

handle change very efficiently.”

Arconic gives back to the community through scholarships for local students and support for the Festival of Trees, Martin Luther King Celebration, school donations, and many others.

The company cites Vermilion County's diverse population as one of its greatest strengths. “The diversity the community brings allows the diversity of knowledge and experience to overflow into working environments,” adds Nevitt.

To learn more about Arconic including employment opportunities, visit [Arconic.com](http://Arconic.com) or [vermilionadvantage.com/job-board](http://vermilionadvantage.com/job-board).



# Prince of Peace Community Early Learning Center Looking for Early Childhood Educators

Interested in exploring a career in early childhood education at a highly respected organization? Prince of Peace Community Early Learning Center in St. Joseph is looking for staff at its nationally accredited childcare center.

Prince of Peace Community Early Learning Center provides early childhood education through full day care and a half-day preschool program. For older students, the center also offers before and after school care, along with all day care when school is out, in addition to a summer program. Their licensed capacity is 151. Normally, Prince of Peace has about 180 children enrolled, as some attend part-time. The organization employs about 24 people.

Being a faith-based center, Prince of Peace offers chapel to the children once a week. Also, the three- to five-year-old children are taught using Abeka Book, a Christian curriculum.

People may be surprised to learn the entire center was built from a single donation to the Prince of Peace Lutheran Church in St. Joseph, IL, and opened in 2003. The center recently attained the Gold Circle of Quality with the Illinois ExceleRate program.

The pandemic brought special challenges for creatively and safely caring for the children. “During the past year, our staff has stepped up greatly by working much overtime as there is a shortage of early childcare educators,” says Diane Williams,

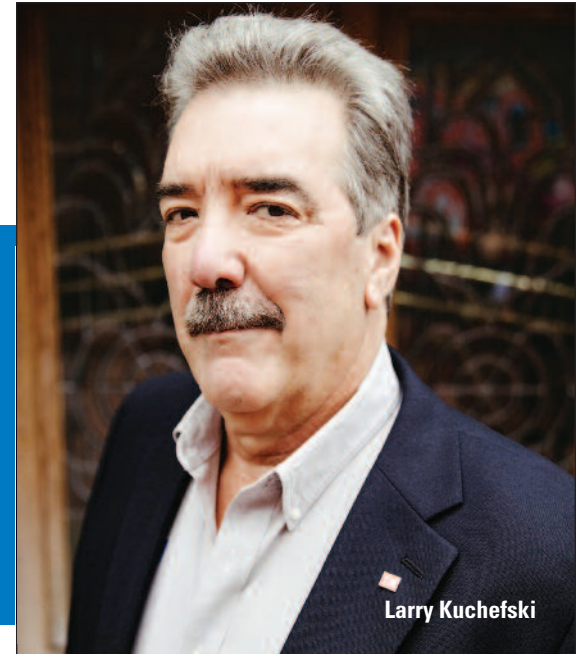
Center Director. “They have also adapted well to accommodate the restrictions and mandates that the state of Illinois has put on our center due to COVID-19. We all have learned to work even closer together in supporting each other and supporting the families that we serve.”

Personally, Williams says the pandemic taught her to “look closer at prioritizing and at what is more important at our center and in my life.”

To learn more about position openings, email [director@popcelc.com](mailto:director@popcelc.com), call 217-469-9200, fax 217-469-9608, visit [popcelc.com](http://popcelc.com), or send resumes to 802 East Douglas Street, P.O. Box 803, St. Joseph, Illinois 61873.



## Coldwell Banker Commercial Devonshire Realty Serving Over 100 Communities



Larry Kuchefski

Larry Kuchefski sees every interaction with a client as an opportunity to get to know someone on a personal level. Kuchefski is the Designated Managing Broker for Coldwell Banker Commercial Devonshire Realty (CBCDR) and is a Certified Commercial Investment Member (CCIM).

Serving central and east central Illinois, CBCDR has 34 associates, including 11 Commercial Real Estate Specialists. They offer property management, brokerage (sales, leasing, and investment), and development services. Clients include corporations, governmental agencies, investors, and small businesses.

Since 1977 Devonshire Realty has been a leader in the central Illinois real estate market. In 1999, Devonshire Realty established a national presence via an affiliation with Coldwell Banker Commercial. Since that time, Coldwell Banker Commercial Devonshire Realty has been the largest commercial brokerage firm in downstate Illinois.

The company's office is located at 201 W. Springfield in Champaign. Kuchefski works out of his home in Danville.

"Our office serves more than 100 communities in central Illinois with the support of more than 3,000 Coldwell Banker Commercial affiliates nationwide," says Kuchefski. "As a leader in the central Illinois area, Coldwell Banker Commercial

Devonshire Realty is recognized as both a high-quality developer and a premier provider of commercial services consisting of brokerage, development, and property management. This range of expertise is unique in the commercial real estate industry and establishes Coldwell Banker Commercial Devonshire Realty as a valued partner."

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*"We discovered that when everyone steps up, great accomplishments can occur."*

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Technology has driven much of the industry's change in the last 10 years. "Most information is now available online," he says. "I am now able to conduct business 24/7 due to cell phones and the internet. However, as much as technology has changed, business still comes down to comfort and trust. If your client is not comfortable with you and does not have trust in you, your chance of success is minimized."

The pandemic proved what Kuchefski already knew. "As a company, we are a resilient group and adapted to a remote work environment very well," he says. "We discovered that when everyone steps up, great accomplishments can occur. Individually, I have learned to stay patient

and to keep putting out the information. Sales have been slow, but the requests for information have almost doubled. I am confident the sales will pick up as we return to normalcy."

The Danville native believes people are Vermilion County's greatest strength. "The volunteers and leaders are not looking for headlines, just results, and Vermilion County is full of results," he says. "We may not be a suburb of Chicago, but our community is looking extremely attractive to many of their residents after this last year. People made a concerted effort to work through this pandemic. The community has raised its bar and should be congratulated."

CBCDR supports the United Way, Rotary, and a variety of charitable organizations. They recently established a donor-advised fund via The Community Foundation of East Central Illinois to assist in identifying local charities to support.

Kuchefski and his wife Janie have six children who he credits with keeping him "grounded, motivated, energized and fulfilled."

To learn more, visit [CBCDR.com](http://CBCDR.com). You can also follow Coldwell Banker Commercial Devonshire Realty on Facebook @CBCDR.IL, and on Instagram, Linked In, and Twitter @cbcdr.

# Law Office of Bethany D. Hager



Bethany Hager, JD chose to open a law office in Vermilion County, a place she describes as having “some of the kindest, most generous, most hard-working people I’ve ever met.”

The law practice serves small businesses, churches, and non-profits for any of their needs, along with families for estate planning and administration. The office is located at 917 North Walnut Street in Danville.

Hager has been practicing law in Danville since 2013, in northern Illinois from 2010-2013 and in Pennsylvania beginning in 2005, where she is still licensed.

People may not know the firm exists. “Staying under the radar has been a bit purposeful in order to provide high quality service to a few hand-selected clients,” says Hager. “Watching the small businesses of Vermilion County navigate their options during 2020 lockdowns and restrictions has inspired me to do what I can to increase my voice for their interests. I’ve been very impressed by their perseverance this past year. The owners and staff, especially of locally-owned restaurants, have done everything they can to take care of each other, to provide assistance to local families, and to be an encouragement to their community.”

The firm’s goal is for the greater good of the community. In making decisions about what cases to choose or direction to take they ask, “What if a law firm was considered a force for good in its city?”

While Hager appreciates all aspects of the work, she most enjoys “when we reach the end of a case, or the will signing, or a closing, and the client says, ‘I actually felt good working with you!’”

Hager Law has helped local non-profits organize their startups, including Oakwood Area Food Pantry and Step Up Vermilion County.

In her work with the Women’s Care Clinic, Hager has seen firsthand how additional legal services in Vermilion County will benefit young families and parents. Her hope is the Hager Law Firm will become a sort of “social enterprise” - providing legal services, employment opportunities, and funding to support the outreach of Help Ministries, Inc., the umbrella organization which includes the Women’s Care Clinic.

“As a lawyer I value both critical thinking skills and compassion. 2020 had many lessons for us all to learn in both areas,” she adds.

To learn more, find them on Facebook @hagerlawfirm.



Bethany Hager

# Owners of Five Successful Offices Named Express Franchisees of the Year



In their nearly 20 years with Express Employment Professionals, Richard and Lynn Yoerk have come full circle from working in a franchise to owning five of their own today in Illinois. After being recognized locally as a top employer and small business of the year, the pair was named Express Employment Professionals' Franchisees of the Year at the company's recent International Leadership Conference (ILC).

Express recognizes and honors franchisees who excel in building brand equity and a distinguished company reputation. A panel of executives at Express International Headquarters in Oklahoma City selected the Yoerks to represent Express as its Franchisees of the Year due to their dedication to the company's values of people, teamwork, build to last and integrity.

"Richard and Lynn's grit, determination and servant hearts have garnered tremendous respect in the communities they serve," said Bill Stoller, Express CEO. "They are an incredible team that inspires everyone they come in contact with."

The pair got their start in the west Tualatin, Oregon, Express office where they proved they had what it takes to be successful in sales. Eventually, they partnered with two other Express offices in Portland as franchisees. Nine years later, they decided to branch out and start their own franchise, outlasting the Great Recession and reaching sales milestones during difficult economic times.

Today, Richard and Lynn have continued to build the Express brand in Illinois and now have five franchise offices in Champaign, Danville, Rantoul, Urbana, and Ottawa. In 2016, they were named the Small Business of the Year, recognized in their local business magazine as a top employer in 2018, and most recently received First Place in the local People's Choice Award.

Last year's Express Franchisee of the Year, Neil McMillan of Oxnard, California, said

he's spent several years as a franchisee chasing Richard and Lynn's coattails and the three even started a friendly sales competition each year with the loser owing the winner \$1. So far, McMillan has lost \$5.

"It's that competitive spirit that drives these individuals to the great success they've experienced at Express," Stoller said. "As Express Leadership Academy graduates and perennial top-performing franchisees, they are the embodiment of the Express values and we couldn't be prouder of these Express Franchisees of the Year."

If you are looking for a franchise opportunity like the Yoerks' that allows you to

give back to the community and make an impact on job seekers, Express Employment Professionals has franchise territories available. For more information visit [ExpressFranchising.com](http://ExpressFranchising.com).

Express is committed to the vision of helping as many people as possible find good jobs by helping as many clients as possible find good people. The company offers a full range of employment solutions, including evaluation hire, flexible staffing, professional search and human resources. Express focuses on a wide range of positions, including light industrial, office services, skilled trades, and professional.



## About Express Employment Professionals

At Express Employment Professionals, we're in the business of people. From job seekers to client companies, Express helps people thrive and businesses grow. Our international network of franchises offers localized staffing solutions to the communities they serve across the U.S., Canada, South Africa, Australia and New Zealand, employing 526,000 people globally in 2020. For more information, visit [www.ExpressPros.com](http://www.ExpressPros.com).

## For More Information:

Richard & Lynn Yoerk, Owners  
Express Employment Professionals  
3160 N. Vermilion Street  
Danville IL, 61832  
(217) 703-4156



## Heritage Development Has Quietly Been Making a Big Difference in Vermilion County for Over 40 Years



Dean Carlton

Heritage Development is a commercial real estate management company, leasing properties to clients - ranging from small offices and retail facilities to large warehouse facilities in Vermilion County. CEO Dean Carlton operates the business with the help of many local subcontractors. The company started in 1979. They are currently managing over 20 local properties.

“We work with clients to acquire and modify existing buildings to fit their current needs,” says Carlton. “Technology has allowed us to operate with a single full-time employee. What used to take several people in separate offices can be done with one person operating from their home office with a smartphone and a computer. But most of our work is still done the old-fashioned way – in person (though socially distant).”

One of the company’s greatest strengths is being locally owned and managed. Heritage is proud of being a family-owned business.

Carlton says one of their current projects involves converting an old bank into a large

daycare facility. “It was a dream of our customer to be able to better serve our community with a larger, modern facility,” he says. “We have been working with Danville Christian Learning Center to create classrooms, install safety systems, add a playground, and more to allow for a daycare that can support more than 100 local children.”

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*“Vermilion County’s strength comes from our people, and the ability for a community to work together for common goals.”*

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The struggles of 2020 brought many positive things to light for Carlton. “We work with many contractors and suppliers, and everyone has made an effort to work together, even in such tough times,” he says. “There have been many organizations that have provided needed assistance to others in our community.”

The pandemic reminded Carlton of what many businesses understand – the need to develop and maintain a diverse customer base. “If one category is hurting, another may be doing great,” he says. “The balance of these helps with our risks. Individually I learned much about what we take for granted, and how we miss common things when they are not available to us.”

Heritage Development and the entire Carlton family are big supporters of the Danville AMBUCS organization, which helps provide independence and mobility for local kids and adults with disabilities.

“Vermilion County’s strength comes from our people, and the ability for a community to work together for common goals,” he adds.

For more information about Heritage Development, contact Dean Carlton at 217-304-2365 or dean@heritagedevelop.com

## CAREER CORNER



**Danville Area  
Community College**



**Kelly Johnson**

## Health Information Technology Program at DACC Prepares Students for Growing Career Field

Ready to consider a new career in the healthcare field? Danville Area Community College's (DACC) Health Information Technology (HIT) Program is now accepting applications for Fall 2021.

"Our Health Information Technology program provides an awesome opportunity for those who would love a job in healthcare on the information side of the field," says Kelly Johnson, Director Health Information Technology at DACC.

"Although there is no direct patient contact in this field, what we do has a powerful impact on our patients' lives, and we are committed to furthering our mission of putting the patient first. This program is accredited and prepares our graduates to sit for a highly coveted credential known as the RHIT. Persons working in health information with this credential have a vast array of job opportunities set before them. This field is one of the fastest growing in

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*"I love the student and community focus that DACC has proliferated. There is such a purposeful approach to efforts made in providing a wealth of resources to our students and their success. This truly changes people's lives for the better. It is rewarding to be a part of something this meaningful."*

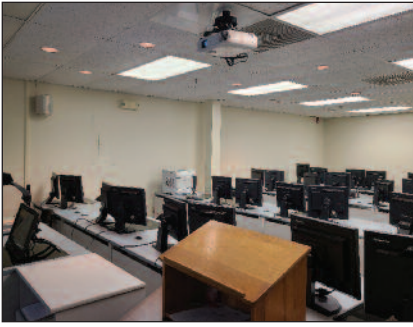
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healthcare and entry level salaries can start around \$40,000/year. We have small class sizes, so our students get personalized attention, and our faculty are devoted and committed to providing the best learning

experience possible for our students."

DACC's Health Information Technology associate degree program is accredited by the Commission on Accreditation for Health Informatics and Information Management (CAHIIM). This degree offers a unique career opportunity for those seeking a healthcare profession that combines the skills of computers, science, law, management and health care. The HIT professional works closely with doctors, nurses and other health care professionals with employment possibilities throughout every aspect of the healthcare industry.

Job titles for HIT graduates include: Health Information Technician, Health Information Analyst, Coding Technician, Tumor Registrar, Quality Improvement Technician, Utilization Review Coordinator, Health Information Department Coordinator and Insurance Claims Analyst.



### Career Outlook

Most of the program’s graduates go on to careers in hospitals or physicians’ offices and work as medical coders or health information managers, primarily in Vermilion or Champaign County. Salaries vary but the average salary for a person holding the RHIT credential in Illinois is \$50,824. This field is expected to grow 8% over the next 10 years, faster than comparative fields.

Johnson says if a person has a love of learning (math and science in particular), high ethical standards, passion for excellent patient care, interest in data careers and the ability to work independently, this career field would be a great fit.

The certification body for the career field, AHIMA, has rigorous standards for testers. The national pass rate for certification is 71% while the DACC program boasts an 88% pass rate.



### About DACC and Virtual Instruction

The pandemic meant most of the program’s courses transitioned to remote instruction utilizing virtual learning platforms. In addition, the college found a way to continue a critical onsite professional experience component thanks to the cooperation of local Professional Practice Experience sites.

“DACC has provided fantastic training to all of us instructors to ready us for the change in our teaching methods and has given us resources and support throughout the process,” says Johnson. “Teaching virtually requires us to adapt to keep students engaged. We have been doing this by using interactive virtual classrooms, virtual whiteboards, chat features within the virtual classroom, and collaborative use of media during live virtual classes.”

To learn more about the program, contact Kelly Johnson by phone at 217-554-1678 or by email at [kjohnson43@dacc.edu](mailto:kjohnson43@dacc.edu). More information is also available on their website <https://dacc.edu/depts/hit> or via their YouTube video at <https://youtu.be/28rOFZU4fEA>.

# Your Partner for Growth

PARTNER IN PROGRESS  
**Vermilion Advantage**  
 ECONOMIC DEVELOPMENT | CHAMBER OF COMMERCE

## Our Work for Vermilion County

- Business retention and expansion
- County and community government networking and inter-governmental planning
- Support and facilitation for Inter-governmental planning
- New business and retail recruitment
- Workforce development solutions between employers and the K-14 education system
- Promotion of local events through What’s Happening this Weekend publication
- Professional candidate recruitment support
- Critical data collection and business-to-business networking
- Promoting local career opportunities through the Job Board
- Promoting youth employment opportunities

*And so much more!*

Vermilion Advantage serves as Vermilion County’s hub for business leadership, growth, support and development. We are a public/private, membership-based, non-profit organization.

To learn more about how we can support your business or to become a member, call 442-6201 or email [mdykes@vermilionadvantage.com](mailto:mdykes@vermilionadvantage.com).

# Members of Vermilion Advantage, NFP In Good Standing by Level of Membership

## ADVANTAGE DIAMOND DIRECTOR:

(Level \$10,000+)

Aqua Illinois, Inc.  
City of Danville  
Danville Sanitary District  
Fiberteq, LLC  
First Financial Bank  
First Midwest Bank  
Iroquois Federal  
Old National Bank  
OSF HealthCare  
Sacred Heart Medical Center  
Vermilion County Government

## ADVANTAGE GOLD CROWN DIRECTOR:

(Level \$6,000 - \$9,999)

Arconic  
Bunge Milling, Inc.  
Carle / Carle Medical Supply  
Cannon Cochran Management Services, Inc.  
Christie Clinic  
Danville Area Community College  
Danville Metal Stamping  
Danville School Dist. #118  
Hyster-Yale Group  
KIK Custom Products  
McLane Midwest  
Mervis Industries  
REG Danville, LLC  
Republic (formerly Allied Waste)  
thyssenKrupp Presta  
Vermilion Development, Inc.  
Viscofan USA, Inc.  
Watchfire Signs

## ADVANTAGE MILLENNIUM MEMBER:

(Level \$2,500 - \$5,999)

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City of Hoopeston  
CliftonLarsonAllen, LLP  
Curry Construction  
Double S Liquid Feed Service, Inc.  
Genpact  
Greenwood, Inc.  
McDonalds's c/o  
DND Witzel Enterprises, Inc.  
Quaker Oats  
Village of Oakwood  
Walgreens - Danville Accounting Center

## ADVANTAGE EXECUTIVE MEMBER:

(Level \$1,000 - \$2,499)

Acton & Snyder,LLP  
Anderson Electric, Inc.  
APPI Energy  
AT&T Illinois  
Blue Cross Blue Shield of Illinois  
Bose Corporation  
Brainerd Chemical Midwest, LLC  
Central States Distribution Service  
Chittick Family Eye Care  
County Markets / Niemann Foods  
Depke Gases & Welding Supplies  
EnvirOx, LLC  
Escape Day Spa  
Express Employment Professionals  
Faulstich Printing Company  
First Farmers Bank & Trust  
First Savings Bank of Danville  
Flex-N-Gate Plastics  
Heritage Development  
Heritage Health Therapy and Senior Care  
Heritage Petroleum, LLC - Danville  
Hubner Industries, LLC  
IL Chapter Nat'l  
Electrical Contractor's Assoc.  
Julius W. Hegeler II Foundation  
Meijer  
Neuhoff Family Broadcasting  
Prospect Bank  
The Sygma Network  
thyssenKrupp Crankshaft Company  
Towne Machine Tool Co., Inc.  
Village of Catlin

## ADVANTAGE ASSOCIATE MEMBER:

(Level \$500 - \$999)

*\*\*Indicates Hoopeston Chamber Member  
discount due to partnership with  
Hoopeston Chamber of Commerce*  
A&R Mechanical Contractors  
Allied Capital Title  
Arnold's Office Supply  
Arrow Ambulance  
Autumn Fields Adult Community of  
Hoopeston  
AWEBCO  
Beltone Hearing Aid Service  
BIGG Success  
Bill Smith Auto Parts  
Bricks and Ivy Sports  
Busey Bank

C.H. Smith Insurance Agency  
Carla's  
Carmack Car Capitol  
Charlotte's Coffee & Tea  
CIBM Bank  
City of Georgetown  
Classic Homes Realty  
Coldwell Banker Commercial Devonshire  
Realty - Larry Kuchefski  
Comcast Business  
Commercial-News  
Courtesy Ford Lincoln / Courtesy Chrysler  
Dodge Jeep  
Credit Union 1  
CTS Computers  
Danville Area Board of Realtors  
Danville Bldg. & Construction Trades Council  
Danville Gardens, Inc.  
Danville Public Building Commission  
Davis & Delanois, PC  
Dawson Logistics  
Days Hotel and Conference Center  
Dean Crandall - Morgan Stanley  
D.I. Fire & Safety  
Dines Machine & Mfg.  
Donohue & Associates, Inc.  
Dougherty Group  
Duncan Farms  
DynaChem, Inc.  
East Central Enterprises  
Education Personnel Federal Credit Union  
Edward Jones (Marcus Provost)  
Ela's Eatery  
EPIC Insurance Midwest  
Farnsworth Group  
First Institute Training & Mgmt., Inc.  
FLP Wealth Advisors of Raymond James  
Ford of Hoopeston\*\*  
Freeman General Contracting  
Full-Fill Industries, LLC  
Gailey Eye Clinic  
Gardenview Manor  
Gibson Teldata, Inc.  
Greene Galvanized Stairs  
Group 2029 Inc. (d/b/a Burger King)  
Health Alliance Medical Plans  
Heartland Properties, Inc.  
Hickory Point Bank  
Holiday Inn Express Hotel & Suites /  
Hampton Inn & Suites  
Hoopeston Coin Laundry  
Home Instead Senior Care

Homefield Energy  
HRW, Inc.  
Hub City Media, Inc.  
Husmann Rogers Law, LLC  
IBEW Local 538  
Illini Castings, LLC  
Illume Counseling and Wellness Center  
International Greenhouse Co.- Danville  
JAC Property Management  
Jocko's Depot / Diveley Development Corp.  
Kruger's ATA Martial Arts, Inc.  
Kruger-Coan-Pape Funeral Home  
Kurland Steel Co.  
Lamar Outdoor Advertising  
Landmark Credit Union  
Leatherneck Hardware, Inc.  
Lebanon Seaboard Corporation  
Lipa Enterprises, Inc.  
Loman Ray Insurance Group \*\*Hoopeston  
Longview Bank & Trust  
Love's Travel Stop  
Lowe's  
Martin Hood, LLC  
Mattress Firm  
Media One Visual Arts  
MI-BOX Moving & Mobile Storage  
Newton's Cleaning & Restoration, LLC  
Pepsi-Cola C-U Bottling Co.  
PIX North America  
Prince of Peace Community  
Early Learning Center  
Randal Ashton, DDS  
Ray O'Herron Company  
Redimere Surface Solutions  
RE/Max Ultimate  
Revive Salon & Spa  
River Bottom Farms Topsoil  
Robinson Chiropractic, Ltd.  
R.S. Quick Properties  
Russell Leigh & Associates  
Salt Fork CUSD #512  
Schwan's Home Service  
Second Church of Christ  
Sentry Roofing, Inc.  
Shore Wealth Management  
Silgan Containers  
Slumberland Furniture  
Steel Grip, Inc.  
T.H. Snyder Co.-  
Architectural Woodwork Div.  
Terminix Services, Inc.  
Toyota of Danville

Trillium Staffing  
 Turtle Run Golf & Banquet Center  
 Two Roads Wellness Clinic  
 United Rentals  
 Venture Mechanical Contractors, Inc.  
 Vermilion Chevrolet  
 Vermilion County Conservation District  
 Vermilion County Title, Inc.  
 Vermilion Regional Airport Authority  
 Vermilion Valley Produce Co., Inc.  
 Vermilion Valley Railroad  
 Veterans Affairs Illiana Health Care System  
 Village of Fithian  
 W & T Enterprises L.P.  
 WCIA Nexstar Broadcasting  
 Westville CUSD #2  
 Whipper Snappers Southern Grill  
 WITY Illiana Communications, LLC  
 Woodard's Computing Services

**ADVANTAGE HONOR MEMBER**

**(Level \$300 - \$499)**

\* Existing Members Grandfathered prior to Base level change to \$500 in 2014  
 \*\* Indicates Hoopeston Chamber Member discount due to partnership with Hoopeston Chamber of Commerce

Aquality Solutions, LLC  
 Automation International, Inc.  
 AutoZone Distribution Center  
 B&K Investments, Inc. (Wendy's)  
 Bismarck-Henning CUSD #1  
 Bodine Electric of Danville  
 Bowman Estates  
 Brunswick Apartments  
 CDS Office Technologies  
 Cooper East Lake Animal Hospital  
 Country Financial  
 Crose Insurance  
 Crowder CPA's, Ltd.  
 Culver's - T/Kat, Inc.  
 Cunningham, Inc.  
 Danville Housing Authority  
 Danville NECA-IBEW Electrical JATC  
 Danville Towne Centre, LLC  
 David S. Palmer Arena  
 DP Supply, Inc.  
 (formerly Danville Paper & Supply)  
 East Lynn Fertilizer  
 ERH Enterprises, Inc.  
 Fairchild Animal Hospital  
 Fancy That Bridal & Special Occasion  
 Fehr Graham  
 First Presbyterian Church  
 Flex-N-Gate / Master Guard II  
 Georgetown Wood & Pallet Co., Inc.  
 Georgetown-Ridge Farm CUSD #4  
 Gibson Health of Hoopeston  
 Glesco Electric, Inc.

Hoopeston Area CUSD #11  
 Illinois Small Business Development Center  
 Jameson Steel Fabrication  
 Jenna Wirth State Farm  
 KBA Limited  
 Lakeview College of Nursing  
 Liberty Village  
 Lincoln Lanes, Inc.  
 Mason, MD John  
 McDowell Builders, Inc.  
 McLaughlin Asset Management  
 MidWest America Federal Credit Union  
 Myers Carpet Weavers  
 Napa Auto & Truck Parts Superstore  
 NCT, Inc.  
 Newell Township Supervisor  
 NewWave Communications  
 North Logan Health Care Center  
 North Vermilion Family Dental  
 Oakwood CUSD No. 76  
 Olympic Hardware\*\*  
 Owen Financial Services  
 Prairie Center Health Systems, Inc.  
 Schomburg & Schomburg  
 Construction, Inc.  
 Servpro of Vermilion County  
 Shortz Family Farms, Inc.  
 Sleep Inn & Suites  
 Sleepy Creek Vineyards  
 Sunset Funeral Home, Memorial Park & Cremation Center  
 Teasdale Foods  
 Terry R. Miles, Attorney at Law  
 The Myers Group at Morgan Stanley  
 Townway Place, LLC  
 Tridan International, Inc.  
 Turk Furniture  
 Vermilion County Health Department  
 Vermilion Healthcare Foundation, Inc.  
 Vermilion House  
 Vibrant Credit Union  
 Village Mall Shopping Center  
 Village of Bismarck  
 Village of Potomac  
 WhiteSmith Marketing Group, Inc.  
 Wolford Apartments

**ADVANTAGE INDIVIDUAL PROFESSIONAL, NON/NOT FOR PROFIT (with annual budget under \$250,000), AND CLUBS:**

**(Level \$150 - \$299)**  
 AMBUCS  
 American Legion Post #210  
 Amy S. Marchant - Mediator  
 Ancient Accepted Scottish Rite Bodies of the Valley of Danville  
 Arts In The Park, Inc.  
 Aunt Martha's Health & Wellness  
 Bennett, Scott (Senator)  
 Better Business Bureau - Central Illinois

Big Brothers Big Sisters of Central Illinois  
 Boys & Girls Club of Danville  
 CASA of Vermilion County  
 Center Street Productions  
 Central Christian Church  
 Child Care Resource Service  
 Cleaning by Jai  
 Community Foundation of East Central IL  
 CRIS Healthy-Aging Center  
 CRIS Rural Mass Transit  
 Crosspoint Human Services  
 DACC Foundation  
 Danville Area Convention & Visitors Bureau  
 Danville Area Labor Management Council  
 Danville Christian Academy  
 Danville Country Club  
 Danville Downtown Event Center  
 Danville Family YMCA  
 Danville Farmer's Market  
 Danville Public Library  
 Danville Public School Foundation  
 Danville Sunrise Rotary  
 Danville Symphony Orchestra  
 Danville Tennis Center  
 Darkhorse Theatre Company  
 Deer Creek Manor  
 DLO Musical Theatre (formerly Danville Light Opera)  
 Douglas Discovery Garden  
 Eastern Illinois Foodbank  
 Edward J. Ryan, CPA  
 Erickson, Gary C.  
 First Church of the Nazarene  
 First Presbyterian Church of Hoopeston  
 GAO Grotto / Denmark Park Corporation  
 Grace Lutheran Church  
 Hoopeston Multi Agency Service Center  
 Immanuel Lutheran Church  
 Immanuel Manor, Inc. - Senior Residences  
 Informed Decisions  
 JPhoto  
 Keep Vermilion Co. Beautiful, Inc.  
 Kona Ice of Illiana  
 Laura Lee Fellowship House Association  
 Law Office of Bethany D. Hager  
 Midwest Print and Sign Specialists, LLC  
 Monyok Leadership Coaching  
 New Directions Treatment Center  
 Oakwood Public Library District  
 Pheasants Forever, Inc.  
 Prairielands Council - Boy Scouts of America  
 Project Success of Vermilion Co., Inc.  
 Red Mask Players, Inc.  
 Rodman Business Center  
 Roland Lim Photography  
 Schlarmar Academy

Shannon Schroeder, Young Living  
 Marketing Professionals,  
 Best of Oil Team  
 Spring Hill Cemetery  
 St. James United Methodist Church  
 STEP Recovery Center  
 Stephens-Felix, Stacy - Fountain Insurance  
 Survivor Resource Center  
 Swires, Bob  
 The Fischer Theatre  
 The Salvation Army  
 Trinity Lutheran School  
 United Way of Danville Area  
 University of IL Extension.,  
 Vermilion Co. Unit  
 Venue 22  
 Vermilion Co. Conservation  
 Dist. Foundation  
 Vermilion Co. Elementary Schools Assoc.  
 Vermilion Co. Fair and Expo  
 Vermilion Co. Farm Bureau  
 Vermilion Co. Museum Society  
 Vermilion Co. War Museum  
 Vermilion Voles Vintage Baseball Club  
 WorkSource enterprises  
 Zindars Property Management, LLC

**ADVANTAGE HOME-BASED ADULTS, FULL-TIME STUDENTS, OR RETIREES:**

**(Level \$100)**  
 Anderson, Jim  
 Bennett, State Rep. Tom  
 Beynon, Mark  
 Block, Gerald R.  
 Drude, Charles (Bott's Locksmith)  
 Fields, David L.  
 Franklin, Susan  
 (Franklin's Farm Blooms & Heirlooms)  
 Hays, Chad (Retired State Representative)  
 Lee, Todd  
 Mulvaney, Jeanne  
 Nicholls, Bill  
 Resh, Gary (Resh Frame Shop)  
 Spezia, John (Reach 1 Coach 1)  
 Stoner, Christopher (Pro Wash)  
 Teague, Tricia (The Trep School)  
 Wood, Jim



ALL A'S - ACCOMPLISHMENTS, ACCOLADES AND ACHIEVEMENTS



**Vermilion  
County  
McDonald's**

**Don and Deanna Witzel  
Owner/Operators of the Vermilion  
County McDonald's have  
announced Employees, Students  
and Athletes of the Month.**

***Congratulations!***

**March Employee of the Month:**

Hometown Stars McDonald's..... Nora Abdelghani  
Classic Rock-n-Roll..... Garrett Ator  
Oakwood..... Madison Stuebe  
Georgetown..... J'lynn Waltz  
Hoopeston..... Lauren Johnson  
Neighborhood McDonald's..... Rosa Angel

**Student and Athletes for March:**

Danville High School Student of the Month..... Clara Graham  
Danville High School Athlete of the Month..... Erin Houpt  
Schlarman Academy North Student of the Month..... Laura Duncan  
Schlarman Academy North Athlete of the Month..... Dakota Keller  
Oakwood High School Student of the Month..... Jalyann Bugaj  
Oakwood High School Athlete of the Month..... Isaiah Ruch  
GRFHS Student of the Month..... Robert Jenkins  
GRFHS Athlete of the Month..... Cale Steinbaugh  
Hoopeston Area High School Student of the Month..... Samantha Cade  
Hoopeston Area High School Athlete of the Month..... Ali Watson



**CRN Names CTS to its 2021 MSP 500 List**

CTS (ctscomp.com), a market leader for providing managed IT services to small and medium businesses, announced that CRN®, a brand of The Channel Company, has named CTS to its 2021 Managed Service Provider (MSP) 500 list in the Pioneer 250 category.

The list, released annually, recognizes the leading North American IT solution providers that have demonstrated innovative and forward-thinking approaches to managed IT services. These services help end users improve operational efficiencies and navigate the ongoing complexities of IT solutions while maximizing their return on IT investments.

The MSP 500 list is divided into three sections with the MSP Pioneer 250 recognizing companies with business models weighted toward managed services and largely focused on the SMB market.

“Effective MSPs enable companies to focus on their core objectives while improving the quality and reliability of their cloud computing capabilities,” said Blaine Raddon, CEO of The Channel Company. “The solution providers on CRN’s 2021 MSP 500 list deserve recognition for their innovative and forward-thinking approaches to managed services, and the ability to optimize operational efficiencies and systems to maximize return on investments.”

Tyler Wallace, President and CEO, CTS says, “It is an honor to be selected to the CRN MSP Pioneer 250 this year and join the other top providers in our industry. This recognition highlights our managed IT services and our team’s hard work in providing exceptional service. They are the catalyst, allowing our clients to be successful and achieve their business goals.”

**About CTS:**

With three decades of experience as a technology services provider, CTS continuously helps clients navigate the transforming technical landscape. As an authority on Business IT Best Practices, they understand the challenges customers face when keeping their critical infrastructure and business data secure. CTS bridges that gap through a variety of solutions: qualified and experienced field engineers, US-based 24x7x365 NOC & helpdesk solutions, proactive monitoring and response technologies, vCIO consulting, enhanced security, and project management services. They guarantee accountability, reliability, and integrity. Headquartered in Danville, Illinois, CTS also has staff in several Indiana locations and at the company’s support center in Plano, Texas. Learn more about CTS at <http://ctscomp.com>.

# Things have changed.

---

## Cancer hasn't.

---

Recent challenges have inspired us to be more self-reliant. But there are some things you can't do by yourself – like a colonoscopy. Don't worry. You're covered. We've taken extra precautions so that our facilities are safe. **Because while our world has changed, cancer hasn't, and early detection is the key to good outcomes.**

---

*While a colonoscopy is the gold standard, there are several screening options, including simple at-home tests.*



Call your primary care provider  
today to schedule your colonoscopy.  
[osfhealthcare.org/colon-screening](https://osfhealthcare.org/colon-screening)



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## Kelly Odomes

Danville Branch Manager  
& Mortgage Specialist

NMLS #: 648056

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Danville, IL 61832

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