

**Danville Retail Sales Comparison  
2015 - 2020**

		2015	2016	2017	2018	2019	2020
<b>General Merchandise</b>	1st Qtr.	\$336,243.76	\$324,348.29	\$309,662.85	\$340,306.50	\$321,224.75	\$329,754.30
	2nd Qtr.	\$335,260.74	\$348,233.01	\$330,448.87	\$340,017.60	\$350,011.98	\$359,513.43
	3rd Qtr.	\$322,856.05	\$324,533.70	\$319,176.02	\$331,845.39	\$350,991.18	
	4th Qtr.	\$392,113.35	\$391,270.15	\$386,238.15	\$386,985.14	\$390,003.13	
	<b>Total</b>	\$1,386,473.90	\$1,388,385.15	\$1,345,525.89	\$1,399,154.63	\$1,412,231.04	\$689,267.73
<b>Food</b>	1st Qtr.	\$174,619.57	\$158,052.99	\$155,573.94	\$150,349.57	\$141,236.97	\$145,488.31
	2nd Qtr.	\$181,587.89	\$159,183.93	\$158,222.28	\$153,469.89	\$151,367.56	\$146,021.24
	3rd Qtr.	\$177,469.77	\$161,024.22	\$166,678.48	\$142,743.72	\$141,508.44	
	4th Qtr.	\$189,468.53	\$163,080.31	\$160,755.58	\$146,819.30	\$142,550.17	
	<b>Total</b>	\$723,145.76	\$641,341.45	\$641,230.28	\$593,382.48	\$576,663.14	\$291,509.55
<b>Drinking and Eating</b>	1st Qtr.	\$151,400.40	\$153,386.16	\$153,005.60	\$156,703.92	\$153,870.28	\$152,075.69
	2nd Qtr.	\$154,174.92	\$155,621.41	\$158,759.45	\$160,949.94	\$162,348.55	\$140,632.46
	3rd Qtr.	\$148,689.51	\$150,769.96	\$153,215.75	\$157,041.72	\$158,540.36	
	4th Qtr.	\$148,285.39	\$152,651.62	\$153,249.50	\$154,720.68	\$155,916.89	
	<b>Total</b>	\$602,550.22	\$612,429.15	\$618,230.30	\$629,416.26	\$630,676.08	\$292,708.15
<b>Apparel</b>	1st Qtr.	\$24,889.50	\$20,973.48	\$19,560.24	\$21,039.94	\$21,633.47	\$16,136.00
	2nd Qtr.	\$21,780.54	\$19,567.71	\$21,041.98	\$19,619.38	\$21,761.42	\$10,296.85
	3rd Qtr.	\$20,331.49	\$19,646.21	\$19,177.66	\$20,920.74	\$21,327.19	
	4th Qtr.	\$26,873.45	\$29,072.12	\$25,903.79	\$27,177.82	\$29,593.83	
	<b>Total</b>	\$93,874.98	\$89,259.52	\$85,683.67	\$88,757.88	\$94,315.91	\$26,432.85
<b>Furniture, Household &amp; Radio</b>	1st Qtr.	\$29,338.55	\$29,389.06	\$29,522.96	\$25,627.70	\$23,235.47	\$19,517.52
	2nd Qtr.	\$24,634.23	\$23,718.52	\$24,204.19	\$22,364.05	\$21,171.31	\$22,521.44
	3rd Qtr.	\$23,546.27	\$28,934.35	\$25,977.30	\$18,698.56	\$28,348.41	
	4th Qtr.	\$29,862.46	\$28,710.95	\$28,161.24	\$29,436.86	\$21,759.56	
	<b>Total</b>	\$107,381.51	\$110,752.88	\$107,865.69	\$96,127.17	\$94,514.75	\$42,038.96

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		2015	2016	2017	2018	2019	2020
<b>Lumber and Building Hardware</b>	1st Qtr.	\$111,762.39	\$124,242.72	\$125,334.00	\$115,986.54	\$106,221.31	\$124,350.13
	2nd Qtr.	\$169,572.70	\$173,131.47	\$173,666.22	\$170,901.92	\$164,754.86	\$255,530.42
	3rd Qtr.	\$153,291.91	\$149,727.61	\$155,958.98	\$148,260.50	\$185,051.28	
	4th Qtr.	\$150,559.06	\$151,839.83	\$143,426.56	\$126,620.05	\$146,193.25	
	<b>Total</b>	<b>\$585,186.06</b>	<b>\$598,941.63</b>	<b>\$598,385.76</b>	<b>\$561,769.01</b>	<b>\$602,220.70</b>	<b>\$379,880.55</b>
<b>Automotive and Filling Stations</b>	1st Qtr.	\$244,289.25	\$212,043.85	\$202,874.56	\$200,192.01	\$198,311.07	\$168,913.06
	2nd Qtr.	\$285,632.23	\$223,112.09	\$200,327.72	\$238,209.77	\$240,610.74	\$199,335.74
	3rd Qtr.	\$247,949.55	\$218,151.41	\$217,046.24	\$241,327.03	\$211,100.28	
	4th Qtr.	\$203,458.16	\$195,917.91	\$189,108.82	\$212,341.10	\$205,608.97	
	<b>Total</b>	<b>\$981,329.19</b>	<b>\$849,225.26</b>	<b>\$809,357.34</b>	<b>\$892,069.91</b>	<b>\$855,631.06</b>	<b>\$368,248.80</b>
<b>Drug and Other Retail</b>	1st Qtr.	\$174,054.15	\$193,309.39	\$173,901.99	\$192,099.65	\$184,290.02	\$201,894.05
	2nd Qtr.	\$182,694.03	\$186,131.12	\$170,052.35	\$171,388.50	\$201,052.02	\$194,767.26
	3rd Qtr.	\$180,521.78	\$185,366.13	\$166,979.36	\$176,684.69	\$193,961.39	
	4th Qtr.	\$191,091.19	\$194,833.80	\$171,477.52	\$203,935.58	\$208,162.00	
	<b>Total</b>	<b>\$728,361.15</b>	<b>\$759,640.44</b>	<b>\$682,411.22</b>	<b>\$744,108.42</b>	<b>\$787,465.43</b>	<b>\$396,661.31</b>
<b>Agriculture and All Others</b>	1st Qtr.	\$99,904.82	\$101,862.76	\$101,882.65	\$110,117.90	\$111,565.96	\$111,316.54
	2nd Qtr.	\$121,051.87	\$118,776.07	\$119,926.15	\$133,593.10	\$147,226.58	\$125,487.28
	3rd Qtr.	\$106,079.16	\$109,090.89	\$108,347.39	\$119,683.35	\$132,683.28	
	4th Qtr.	\$109,579.09	\$102,110.38	\$115,721.42	\$127,805.46	\$119,162.52	
	<b>Total</b>	<b>\$436,614.94</b>	<b>\$431,840.10</b>	<b>\$445,877.61</b>	<b>\$491,199.81</b>	<b>\$510,638.34</b>	<b>\$236,803.82</b>
<b>Manufacturing</b>	1st Qtr.	\$22,840.07	\$30,339.36	\$32,092.59	\$9,048.39	\$22,769.15	\$30,980.42
	2nd Qtr.	\$53,588.98	\$53,793.95	\$33,322.23	\$19,950.34	\$28,314.48	\$25,271.37
	3rd Qtr.	\$56,481.19	\$28,543.49	\$26,129.96	\$25,736.29	\$27,955.39	
	4th Qtr.	\$34,976.21	\$53,214.22	\$31,967.79	\$34,796.83	\$49,216.72	
	<b>Total</b>	<b>\$167,886.45</b>	<b>\$165,891.02</b>	<b>\$123,512.57</b>	<b>\$89,531.85</b>	<b>\$128,255.74</b>	<b>\$56,251.79</b>

## Danville Retail Sales Comparison 2015 - 2020

		2015	2016	2017	2018	2019	2020
<b>Total Danville</b>	1st Qtr.	\$1,369,342.46	\$1,347,948.06	\$1,303,411.38	\$1,321,472.12	\$1,284,358.45	\$1,300,426.02
	2nd Qtr.	\$1,529,978.13	\$1,461,269.28	\$1,389,971.44	\$1,430,464.49	\$1,488,619.50	\$1,479,377.49
	3rd Qtr.	\$1,437,216.68	\$1,375,787.97	\$1,358,687.14	\$1,382,941.99	\$1,451,467.20	
	4th Qtr.	\$1,476,266.89	\$1,462,701.29	\$1,406,010.37	\$1,450,638.82	\$1,468,167.04	
	<b>Total</b>	<b>\$5,812,804.16</b>	<b>\$5,647,706.60</b>	<b>\$5,458,080.33</b>	<b>\$5,585,517.42</b>	<b>\$5,692,612.19</b>	<b>\$2,779,803.51</b>
		2015	2016	2017	2018	2019	2020
<b>Total Vermilion County</b>	1st Qtr.	\$1,927,927.94	\$1,877,667.99	\$1,816,097.02	\$1,877,591.04	\$1,855,132.22	\$1,906,871.72
	2nd Qtr.	\$2,167,823.45	\$2,051,329.79	\$1,961,724.76	\$2,079,848.25	\$2,170,607.64	\$2,099,571.07
	3rd Qtr.	\$2,042,279.73	\$1,953,581.58	\$1,954,463.20	\$1,995,808.43	\$2,113,779.70	
	4th Qtr.	\$2,052,096.28	\$2,038,673.56	\$1,992,064.51	\$2,052,749.02	\$2,114,457.60	
	<b>Total</b>	<b>\$8,190,127.40</b>	<b>\$7,921,252.92</b>	<b>\$7,724,349.49</b>	<b>\$8,005,996.74</b>	<b>\$8,253,977.16</b>	<b>\$4,006,442.79</b>
<b>**Municipal Tax</b>							
This amount is the 1% municipal share of the 6.25% statewide rate on general merchandise (equivalent to 16% of tax collections) and 100% of the tax collections of the 1% rate on qualifying food, drugs, and medical appliances for taxable sales made within the corporate limits of the municipality. This amount is returned to the municipality where the sale was made.							
<b>***Unusually high or low numbers are likely a product of audits conducted by the IDoR covering the previous 3 - 3 1/2 years.</b>							